

# **Understanding Perceptions of Southwark Town Centres**

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#### **Research Approach**

Southwark Council engaged urban research specialists ROI Team to carry out two linked projects to explore the health of 5 town centres in the Borough and in particular the impact of Betting and Payday Loan shops on the environment and offer in these town centres

The town centres are :

Borough / Bankside area Camberwell Canada Water (including Surrey Quays shopping centre) Peckham Walworth (including Elephant shopping centre)

ROI Team have now competed the two projects :

Survey of visitors / shoppers found in five Southwark town centres
 Objective : Understanding of shopping, leisure and spending habits and perceptions and wishes of visitors

 Depth Interviews with town centre visitors around personal perceptions of Betting and Payday Loan Shops
 Objective : Understanding of the views of Southwark residents and citizens

We interviewed a balance of users and non-users of these shops

#### Research Approach : Visitor survey in 5 Southwark town centres

Interviewing across 2 weeks w/c Feb 10<sup>th</sup> and w/c Feb 17th. Weather during the first week was consistently unfriendly

Interviewing face to face using a pre- agreed questionnaire of duration about 6 minutes

	1st Week		2nd Week					
Thurs 13th Fri 14th Sat 15th			Wed 19th Thurs 20th		Fri 21st	Sat 22nd		
Walworth	Walworth	Walworth	Camberwell	Borough Area / Bankside	Peckham	Borough Area / Bankside		
Camberwell	Peckham	Peckham		Canada Water / Surrey Quays	Canada Water / Surrey Quays	Canada Water / Surrey Quays		
						Camberwell		

	Interviews targeted	Interviews achieved
Walworth	200	211
Camberwell	150	160
Peckham	150	160
Borough	200	205
Canada Water	150	175
TOTAL	850	app 910

We aimed to harvest at least 40% of sample from Saturday interviews to provide potential for a weekday / weekend analysis This was successfully achieved everywhere except in Camberwell



#### **Interview locations**

Town centre	Locations
Borough Area	Borough Market Borough High Street / Union Street Bankside
Camberwell	Corner of Camberwell Green Exits from Butterfly Walk shopping cer Denmark Hill
Canada Water	Library Surrey Quays shopping centre Lower Road
Peckham	Town Square Rye Lane / Hanover Park Peckham Rye Station
Walworth	Elephant shopping centre Walworth Road / Browning Street



At all town centres we achieved at least 25% of the sample at each location. In some centres we have noted significant differences between locations In Camberwell, owing to local factors, we were not able to achieve 25% of sample at the Denmark Hill location

Walworth Road / Liverpool Grove

#### Questionnaire

Southwark Town Centres Questionnaire: Can you spare a moment to tell me about your experience of visiting this town centre today? The

survey is confidential and will only take 5 minutes.

Interviewer Name: Location:

#### Date+Time:

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		Respondent 1	Respondent 2	Respondent 3
1. What is your main purpose	Shopping in stores	а	а	a
for visiting this town centre	Shopping in a supermarket	ь	ь	b
today? (single answer)	Shopping in the Market	¢	c	c
	I live in this area	d	d	d
	Work/Business	e	e	е
	Eating/Drinking	f	f	f
	Leisure (eg. gym, cinema etc)	g	g	8
	Access to transport	h	h	h
	No particular reason	i	i	i
	Other (please specify)			
2. Apart from your main	Shopping in stores	а	а	a
purpose for coming today,	Shopping in the supermarket	b	b	b
what else, if anything, will	Shopping in the Market	c	c	c
you be doing here today?	I live in this area	d	d	d
(max. 2 answers)	Work/Business	e	e	e
	Eating/Drinking Out	1	f	1
	Leisure (eg. gym, cinema etc)	g	g	g
	Access to transport	h	h	h
	No particular reason		i	i
	Other (please specify)			
3. How often do you visit	Every day	а	а	а
this town centre during the	Weekly or more often	b	b	b
DAYTIME?	2 or 3 times a month	c	c	c
(single answer)	Monthly	d	d	d
(single answer)	Once every few months	e	e	e
	Less often	e (	(	f
	First visit	ß	g	g
	Don't know/varies	B h	6	6 h
<ol> <li>How often do you visit this town centre during the</li> </ol>	Every day	a	a	a
EVENING? (ie after 6pm)	Weekly or more often	ь	b	b
(single answer)	2 or 3 times a month	c	c	c
(single unswer)	Monthly	d	d	d
	Once every few months	e	e	e
	Less often	f	f	f
	First visit	g	g	g
	Don't know/varies	h	h	h
5. What MOST attracts you	Proximity / Convenience	а	а	а
to this town centre?	Safety	b	b	b
(single answer)	Attractive Environment	c	c	c
	Ease of parking	d	d	d
	Choice of shops	e	e	e
	Range of places to Eat/Drink	f	f	f
	Nothing particular	g	g	g
	A specific retailer / shop (which one?)			
	Other (please specify)			
6. In which of these places	Food shops	а	а	а
have you or will you be	Non food shops	ь	ь	b
spending money today in this	High street services	c	c	с
area? (select as many as	Pub or bar	d	d	d
apply)	Cafe or coffee shop	е	e	е
	Restaurant / Take away	f	f	f
	Supermarkets / General stores	g	g	g
	Not spending today	ĥ	ĥ	ĥ
	Other (please specify)			
7. By the time you leave this	Nothing	а	a	a
area today how much do you	Less than £10	b	b	b
expect to spend?	£10 to £20	c	c	c
	£20 to £30	d	d	d
	£20 to £30 £30 to £50	e	e	e
	E30 10 E30	e	e	e

### Questionnaire

B.     How did you travel here today?(Last form of ravel)     Car     a     a     a       Bus     b     b     b       Tai     c     c     c     c       Tain     e     e     c     c       Bus     f     f     f     f     f       Sold topping     M     L     AR     M     L     AR       Other (please specify)     g     g     g     g     g       Sold topping     M     L     AR     M     L     AR       MORE/LSS or doathopping     M     L     AR     M     L     AR       Cafe and restaurants     M     L     AR     M     L     AR       Hot tool Takeawaya     M     L     AR     M     L     AR       Hot tool takeawaya     M     L     AR     M     L     AR       Hot tool takeawaya     M     L     AR     M     L     AR       More plating Shops and Payday Loan     M     L     AR     M     L     AR       More plating facilities     a     a     a     a     a       More plating facilities     a     g     g     g     g			Respondent 1	Respondent 2	Respondent 3					
Isoday/Elast joine of tevely     Ibus     b     b     b       Tail     c     c     c       Total     c     c     c       Other following facilities     c     c     c       Or ther following facilities     College facilities     c     c       All chain face specify     M     L     AR     M     L       Male in this town centre?     Fool dispiping     M     L     AR     M     L       AR     M     L     AR     M     L     AR     M     L       AR     M     L     AR     M     L     AR     M     L       AR     M     L     AR     M     L     AR     M     L       AR     M     AR     M     L     AR     M     L     AR       Mode plays and Physics Loan     A     A     A     A     A     A       10. Which of the following this state factors and s		<b>6</b>								
Tail     c     c       Tail     C     C       Tail     C     C       Tail     C     C       Bicold     f     f       Bicold     f     f       Discipling     S     C     C       Other following tacilities     M     L     M     M     L       More/LSS = Additional Statutes     M     L     M     M     M       SAME in this town center?     M     L     M     M     M     M       Fuls     adars     M     L     M     M     M     M       Fuls     adars     M     L     M     L     M     M       Fuls     adars     M     L     M     L     M     M       Fuls     adars     A     M     L     M     M     M       Fuls     adars     A     A     M     L     M     M       10. White of the fullowing (mass yearser)     More relaters     B     B     B       More pational Parky tox     C     C     C     C       More pational Parky tox     B     B     B     B       More pational Parky tox     B     B     B     <			-	_	-					
Tube     d     d     d       Tain     e     e     e       Tain     e     e     e       By Cell following facilities on publick there services     M     L     AR     M     L     AR       A Other following facilities on publick there services     M     L     AR     M     L     AR       A Other following facilities on publick there services     M     L     AR     M     L     AR       A Mile in this toom centre?     Cell factorizes     M     L     AR     M     L     AR       I D. Which of the following thing word perside for tailowing thing word perside for tailowing the fool discouncentre?     B     B     B       I D. Which of the following thing word perside for tailowing thing word perside for tailowing the fool discouncentre?     B     B     B     B       I D. Which of the tailowing thing word perside for tailowing thing word perside for tailowing the fool discouncentre?     B     B     B     B       I D. Which of the tailowing thing word perside for tailowing thing word perside for tailowing the tailowing the tailowing the tailowing the tailowing the tailowing the tailowing the tailowing t	today (Last Jorn of travel)									
Train     e     e     e       Biglick     f     f     f     f       3. Of the following blackbork balance     Generations     Biglick     K     K       3. Of the following blackbork balance     M     L     AR     M     L       3. Of the following blackbork balance     M     L     AR     M     L     AR       5. Of the following balance     M     L     AR     M     L     AR       5. Of the following balance     M     L     AR     M     L     AR       5. Of the following balance     M     L     AR     M     L     AR       5. Of the following balance     M     L     AR     M     L     AR       Following balance     M     L     AR     M     L     AR       Following balance     Generations     a     a     a     A       10. When of the following follow and provide an extent point following following balance     a     a       10. When diff the following following balance     following balance     a     a     a       11. When diff the following f				-						
Biggle         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r         r <td></td>										
Wated         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B         B <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Responde</td> <td>ent 1</td> <td>ent 1 Respondent 2</td>								Responde	ent 1	ent 1 Respondent 2
Other (jesses specify)         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -					-	16. How far do you agree	People less likely to visit this	1234	5	5 1 2 3 4 5
3. Other following facilities Deter (plants spectra) M A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A M L A A M L A A M L A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A A			g	g	g	with the following	town centre because of them			
9. Of the following kulches, in pool adopping       M       L       AM       M       L      <						-	They provide a meeting place for	1 2 3 4	5	5 1 2 3 4 5
Model / Liss on ABOUTT The SAME in this toom centre?         Implication relations in this toom centre?         In this toom centre?							local people			
MARE         Infinitive terminers         Infinitive terminers <thinfinitis terminers<="" th=""> <thinfinitive terminers<="" th=""></thinfinitive></thinfinitis>							They reduce the diversity of	1 2 3 4 5	;	i 12345
Units and final minima         m         L         Add         Add         L         Add         M         L							shops in this town centre			
Industry         Image	SAME in this town centre?						They make the town centre less	1 2 3 4 5		12345
Betring Stops and Phydry Lean Boops         M         L         AR         M         L         AR         M         L         AR           30. Which of the following things wordd proximations         More retailers         a         a         a         a           30. Which of the following things wordd proximations         More retailers         a         a         a         a         a           MOUSHOULD to come more of the to this one contere? (max. J enswere)         More publylas/tytuk         c         c         c         c         c         c         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d<						strongly - 5 agree strongly	attractive			
Betting Shops and Parkar Loan         M         L         AR         M         L         AR         M         L         AR           10. Which of the following thing would provide VDM         More retailers         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a         a		Hot food Takeaways	M L AR					1 2 3 4 5		12345
Shops		Betting Shops and Payday Loan	M L AR	M L AR	M L AR					
ID. Which dthe following things wordp synaed YDM HOUSHOOD to come more often to his kome restauants         More pubg/bar/put/duts.         C         C         C           HOUSHOOD to come more often to his kome netwere (max. J answere)         More pubg/bar/put/duts.         C         C         C         C           More pubg/bar/put/duts.         C         C         C         C         C         C           More pubg/bar/put/duts.         C         C         C         C         C         C           More public spaces for meeting/relaxing         F         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f         f		Shops						12345		12345
HOUGENOLD is come more (max. 3 enswers)         More puckgar(kubs)         c         c         c         c         c         c         c         c         c         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d         d <thd< th="">         d         d</thd<>	10. Which of the following	More retailers	а	а	a		,			
MODE NO is dome mote (max. J enswer)         More public space for public space for methy features         C         C         C         C         C         C           More for familie/children         e         e         e         e         e         pople         1         2         3         4         3           More for familie/children         e         e         e         e         e         pople		More restaurants	b	b	b		They can affect people's health	1 7 8 4 5		12345
Money/better parking facilities         d         d         d         d         d         d         d         d         d         d         d         2         3         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         4         5         5         5         5         5         5         5         5         5         5         5         5         4         5         5         5         4         5         5         5         5         5         5         5         6         5         6         5         6         6         6 <t< td=""><td></td><td>More pubs/bars/clubs</td><td>c</td><td>c</td><td>c</td><td>1</td><td></td><td>12345</td><td></td><td>12545</td></t<>		More pubs/bars/clubs	c	c	c	1		12345		12545
Image: 3 enswers)         More for families/children         e         e         e           Image: 3 enswers)         More for families/children         e         e         e           Image: 1 and 1		More/better parking facilities	d	d	d					
More public spaces for better public transport         f         f         f         f           Enter full stopping         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g         g </td <td>(max. 3 answers)</td> <td></td> <td>e</td> <td>e</td> <td>e</td> <td> </td> <td></td> <td>12345</td> <td></td> <td>12345</td>	(max. 3 answers)		e	e	e			12345		12345
metting/resulting         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c         c										
Better face shopping         g         g         g         g         g         g         b         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h								12345	5	12345
More policy/star streets         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h         h <td></td> <td></td> <td>g</td> <td>g</td> <td>g</td> <td></td> <td></td> <td></td> <td></td> <td></td>			g	g	g					
Image: better public transport         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i         i <th< td=""><td></td><td></td><td>0</td><td>×</td><td>0</td><td></td><td></td><td>12345</td><td></td><td>12345</td></th<>			0	×	0			12345		12345
Image: Cleaner streets         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j         j						presence of Payday Loan				
$More leaver facilities \\ Nothing \\ Other (please specify) \\ 11. What do you most disilier about this town centre? (Open Question) \\ (Open Question) \\ 12. How often do you visit Betting Stops? (single onswer) \\ Monthly \\ Occasionally \\ Althow diten do you visit (prev day the example of t$						Shops in this town		12345		12345
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ROI

## **Executive summary**

ROI

#### Understanding Southwark town centres : Executive Summary

In spite of strong competition, Southwark's 5 town centres are fighting their corner strongly, attracting visitors from within and beyond the borough. Of Southwark's retail attractions, Borough Market has the widest draw, attracting visitors from around London and beyond the M25

In view of its scale and transport connections Walworth (which includes The Elephant shopping centre) is not punching its weight and is a missed opportunity

Southwark town centres' visitor profile is young compared to the London average, except in Camberwell

With the exception of the Borough/Bankside area, non-working people depress wealth levels. Across the 5 centres about a third of visitors are 'economically inactive' (against 15% in Borough/Bankside)

In terms of the Lifestyle profile, there is a huge presence of the most challenged *Urban Adversity* type who provide more than half the visitors to 4 of the 5 town centres. In all centres the proportion of *Rising Prosperity* types exceeds even London's average; if these young people stay in the borough they will provide a new generation of wealth and spending

'Shopping in stores' (not supermarkets) is still the main reason for visiting Southwark town centres, a great tribute to the resilience of these town centres. In the Borough/Bankside centre the stores offer is seen to be weak, with Borough Market the main draw

## ROI

### Understanding Southwark town centres : Executive Summary

During daytime three quarters of people are visiting weekly or more often, a very healthy picture. But almost half of these visitors stay away entirely in the evening, a gaping commercial gap

There is a potential to develop a combined 'Town centres of Southwark retail and leisure network' with the 5 centres between them catering for all desires : Borough/Bankside for coffee shops and market; Canada Water for supermarket and national fascias; Walworth for 'food shops'; Peckham for bargain shopping, and so on

Spend in the town centres is middling, with averages of £20 for weekday and £28 for Saturdays. Sadly Peckham and Camberwell, with abundant wealthy residents in their hinterland, are missing out on the 'weekend boost' factor. With a typical weekend premium in these centres the Saturday average would creep over £30

For travel preferences, bus and walking are dominant means of arrival. Walworth is currently very much a micro-local centre with as many as half of visitors arriving on foot

In Canada Water there is a feeling of discontent with the environment and the offer. Half of visitors say they would come more often if there was a broader shopping offer

Of Southwark visitors about 15% say they have ever used a Betting shop, and about 5% have used a Payday Loan shop

Overall there is satisfaction with the level of provision for all shopping and F&B classes, though with about one in 5 perceiving an oversupply of hot food take-aways. But there is a clear view in every centre that there are too many Betting and Payday Loan shops, and their number should be reduced





# Survey of visitors / shoppers found in five Southwark Town Centres

The Pyramid 31 Queen Elizabeth Street London SE1 2LP

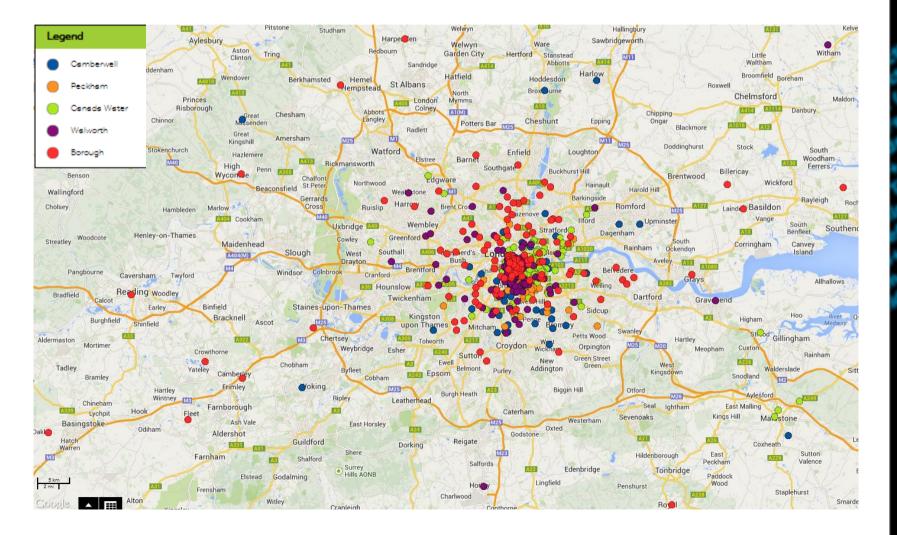
info@roiteam.co.uk www.roiteam.co.uk

# **Visitor profiles**

ROI

### **Distribution of Southwark visitors by residence**

The majority of people visiting Southwark's town centres live within the North/South Circular. That said, it can be seen that people travel from around the home counties to visit the Borough/Bankside area. Canada Water too draws quite strongly to the NE along the Jubilee Line

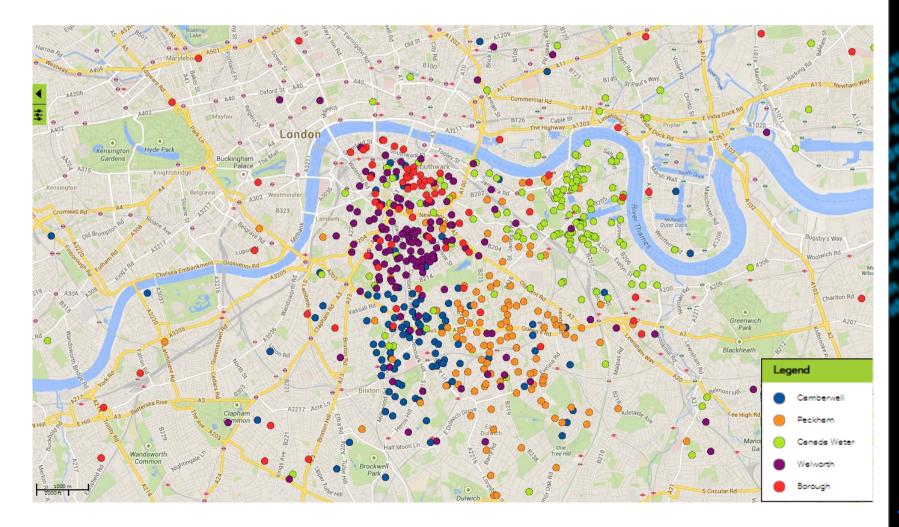


ROI



#### **Distribution of local respondents**

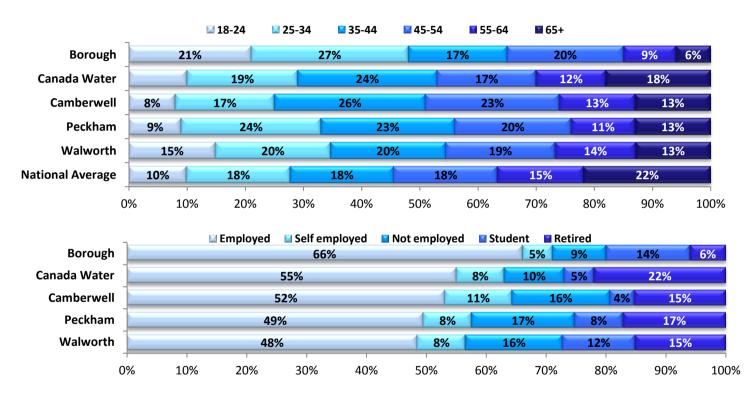
All 5 Southwark town centres have a good local draw. It can be seen that Peckham draws quite strongly to the SE, whilst Canada Water has a strong hinterland in the Surrey Quays neighbourhoods. Camberwell's catchment is rather dispersed, whereas Walworth (including E&C) recruits almost entirely on its doorstep. Borough/Bankside attracts visitors from all across central London

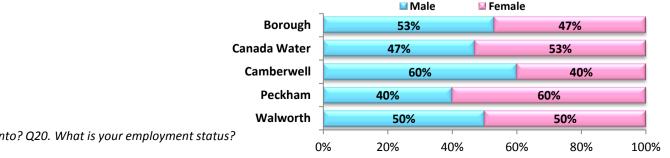




#### Age, gender and employment status

Southwark town centres have a young profile. In the Borough/Bankside area almost half of visitors are under 25 – compared with the national average of 28%. Unemployment is a feature on the traditional High Streets of Camberwell, Peckham, and Walworth





Q19. Which age group do you fall into? Q20. What is your employment status? Base 949

## Lifestyle profiling by ACORN

ACORN is a segmentation tool which categorises the UK's population by lifestyle types based on residential postcodes

ACORN segments households and neighbourhoods into 5 Categories, 17 Groups and 59 Types.

It provides detailed understanding of the consumer and lifestyle characteristics of people and places across the UK. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

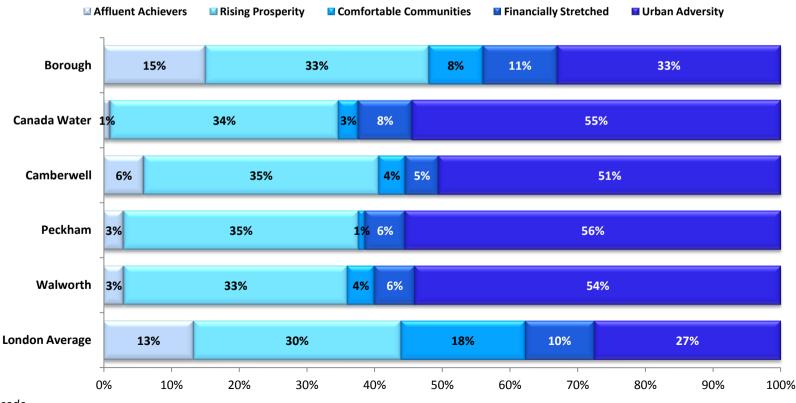
<b>Category 1</b> Affluent Achievers		Category 2 Rising Prosperity		Category 3 Comfortable Communities					
Group A Lavish Lifestyles	Group B Executive ∀ealth	Group C Mature Money	Group D City Sophisticates	Group E Career Climbers	Group F Countryside Communities	Group G Successful Suburbs	Group H Steady Neighbourhood s	Group I Comfortable Seniors	Group J Starting Out
1.3%	12.1%	8.8%	3.2%	5.5%	6.5%	5.9%	8.4%	2.5%	4.0%

	<b>Cate</b> Financially	<b>sory 4</b> Stretched	<b>Category 5</b> Urban Adversity					
Group K Student Life	Group L Modest Means	Group M Striving Families	Group () Young Hardship	Group P Struggling Estates	Group Q Difficult Circumstances			
2.5%	8.0%	8.6%	4.9%	5.0% 7.4% 4.6%				

### ROI

#### Lifestyle profile

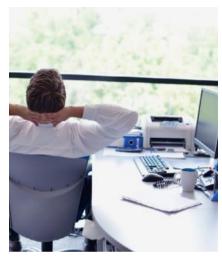
The feature in Southwark town centres is that the 'middle ground' types (*Comfortable Communities* and *Financially Stretched* types), who make up 28% of the London population are almost absent, in Peckham comprising just 7% of visitors. In their place we find a huge presence of the most challenged *Urban Adversity* type who provide more than half the visitors to 4 of our 5 town centres. The profile of the Borough/Bankside area matches the London average much more closely, with a much higher proportion of the wealthiest *Affluent Achievers* type. In all centres the proportion of *Rising Prosperity* types exceeds even London's average; if these young people stay in the borough they will be the next generation of *Affluent Achievers* 



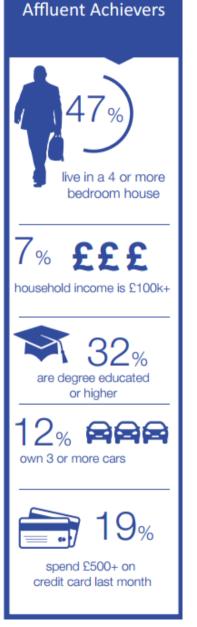
*Q. Postcode* Base: 949

#### Acorn Types: Affluent Achievers





These are some of the most financially successful people in the UK. They live in wealthy, high status rural, semi-rural and suburban areas of the country. These people live in large houses, which are usually detached with four or more bedrooms. High proportion of these people are very well educated and employed in managerial and professional occupations. Many can afford to spend freely and frequently and have also built up savings and investments. Usually confident with new technology and managing their finances, these people are established at the top of the social ladder. They are healthy, wealthy and confident consumers.



Consumer 1

17

#### Acorn Types: Rising Prosperity - Dominant Visitor Type in Southwark Town Centres





These are generally younger, well educated and mostly prosperous people living in our major towns and cities. Most are singles or couples, some yet to start a family, others with younger children. Often these are highly educated younger professionals moving up the career ladder. These people have a cosmopolitan outlook and enjoy their urban lifestyle. They like to eat out in restaurants, go to the theatre and cinema and make the most of the culture and nightlife of the big city.

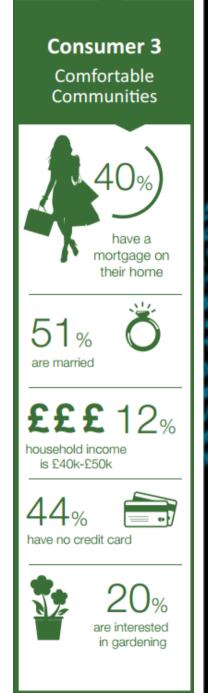


#### Acorn Types: Comfortable Communities





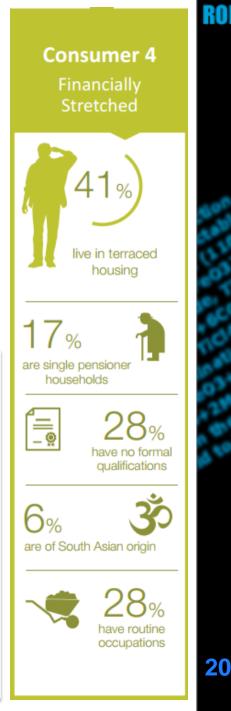
Generally people in this category own their own home. Most houses are semi-detached or detached, overall of average value for the region. Incomes overall are average, some will earn more, the younger people a bit less than average. Those better established might have built up a degree of savings or investments. Employment is in a mix of professional and managerial, clerical and skilled occupations. Educational qualifications tend to be in line with the national average. Most people are comfortably off. They may not be very wealthy, but they have few major financial worries.



#### Acorn Types: Financially Stretched



Housing is often terraced or semi-detached, a mix of lower value owner occupied housing and homes rented from the council or housing associations, including social housing developments for the elderly and student term-time areas. There tends to be fewer traditional married couples than usual and more single parents, single, separated and divorced people than average. Incomes tend to be well below average. Although some have reasonably well paid jobs more people are in lower paid administrative, clerical, semi-skilled and manual jobs. Unemployment is above average as are the proportions of people claiming other benefits. People are less likely to engage with financial services and some will be having difficulties with debt. These people are less likely than average to use new technology or to shop online or research using the internet, although will use the internet socially.

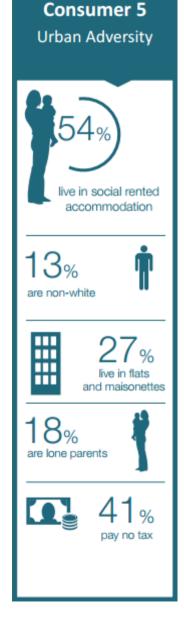


#### Acorn Types: Urban Adversity - Dominant Visitor Type in Southwark Town Centres





These are the people who are finding life the hardest and experiencing the most difficult social and financial conditions. Household incomes are low, nearly always below the national average. The level of people having difficulties with debt or having been refused credit approaches double the national average. Levels of qualifications are low and those in work are likely to be employed in semi-skilled or unskilled occupations

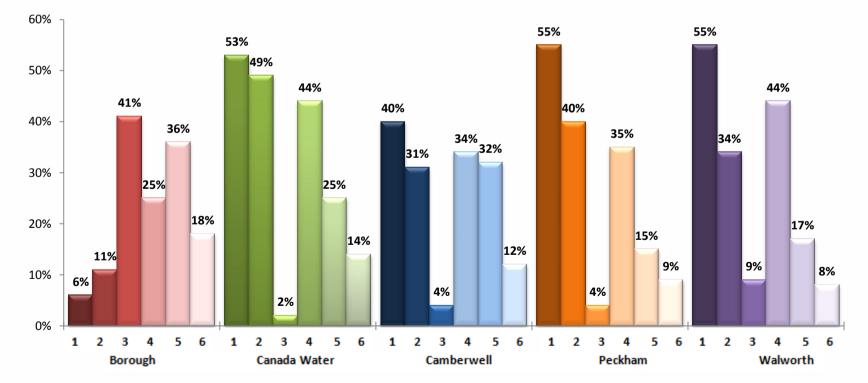


## **Visitor Behaviour**

ROI

#### **Purpose for visit**

'Shopping in stores' is the dominant reason for coming to Southwark's town centres. With the exception of Borough Market the pull of markets is less of a factor than may be imagined, attracting less than 1 visitor in 10 - even on Walworth Road. In the Borough/Bankside area however, Borough Market outpoints all other shopping choices by more than 2 to 1



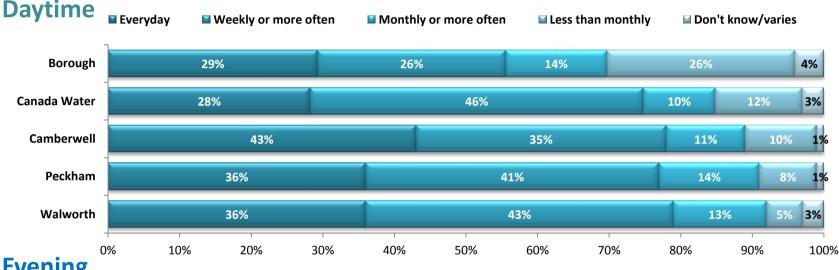
1. Shopping in Stores 2. Shopping in a Supermarket 3. Shopping in the market 4. I live in this area 5. Work/Business 6. Eating/Drinking

Q1. What is your main purpose for visiting here today? (single answer)

Q2. Apart from your main purpose for coming today, what else, if anything, will you be doing here today? (max 2 answers) Base: 949

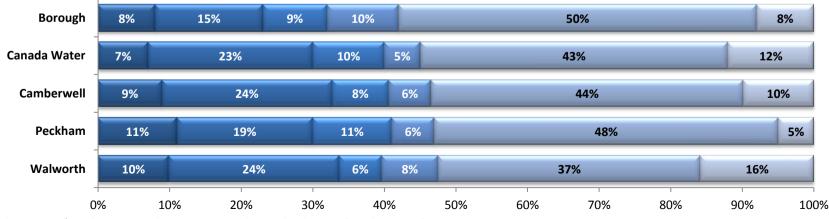
### Visiting habits during daytime and evening

Southwark town centres are frequently visited during daytime, with three guarters visiting weekly or more often. However for evenings the proportion falls to a third or less, with almost half avoiding evening visits altogether. Commercially this is a missed opportunity



**Evening** 

■ Weekly or more often ■ Monthly or more often ■ Less than monthly ■ Less often&Never ■ Don't know/varies Evervdav



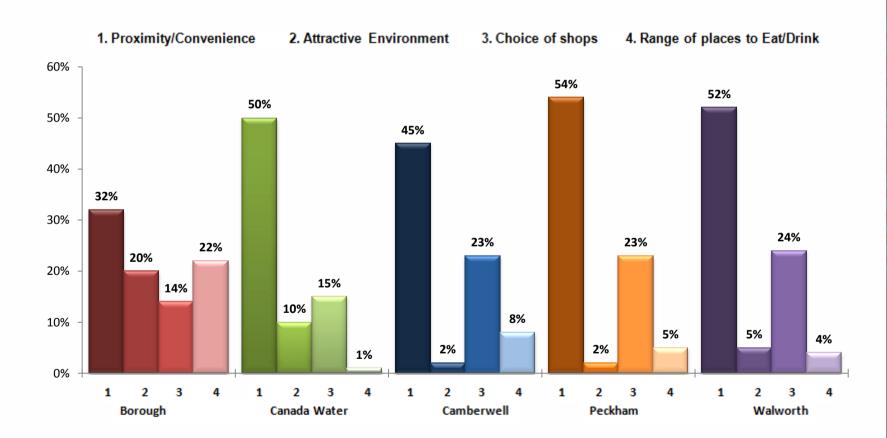
Q 3 & 4. How often do you visit this town centre during the daytime? And evening? Base 949

ROI



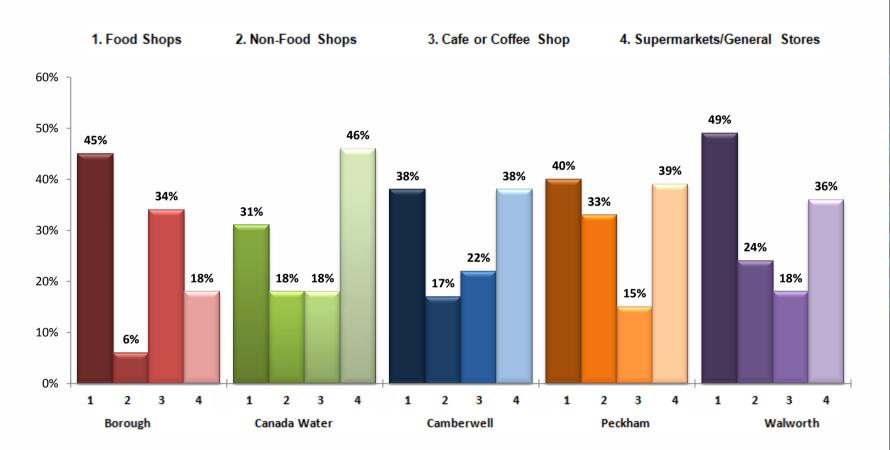
#### Attraction to Southwark town centres

Most visits to Southwark town centres are by default, with half of people going there simply because it's close. In Camberwell and Peckham 'Nothing Particular' was a popular answer for respondents. On the traditional High Streets 'Choice of shops' is still the attraction for a quarter of visitors – a tribute to the resilience of these retail-led High Streets



## **Spending Habits**

This graph shows how Southwark town centres combine to provide a full and balanced shopping offer: Borough/Bankside for coffee shops, supermarket in Canada Water, Walworth for 'food shops', and so on. And all centres offer something of everything



#### **Spending Habits**

In Southwark town centres spend is broadly in line with other UK High Streets that we know. At weekends average spend in Borough/Bankside, Canada Water, and Walworth is significantly higher. But Peckham and Camberwell are missing out on the 'weekend boost' as the wealthier visitors avoid their local High Street to spend elsewhere



Nothing Less than £10 £10 to £20 £20 to £30 £30 to £50 More than £50

Q7 By the time you leave this area today, how much do you expect to spend? Base 949 ROI



#### Spending habits by lifestyle type

From this slide we see that shopping spend in Southwark town centres is falling short of its potential because of modest spend by shoppers in the wealthier categories who may be using their local centres for top-up shopping. For example average spend by shoppers in the wealthy *Rising Prosperity* type is scarcely higher than for the benefits-dependent *Urban Adversity* type – but could be much higher

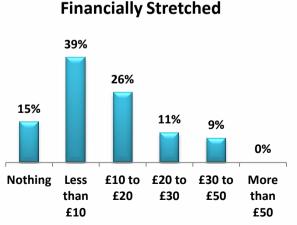


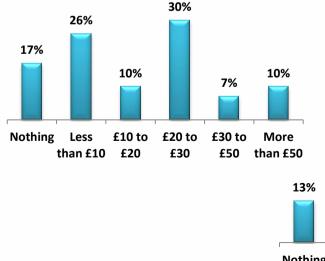
#### **Affluent Achievers**





**Comfortable Communities** 





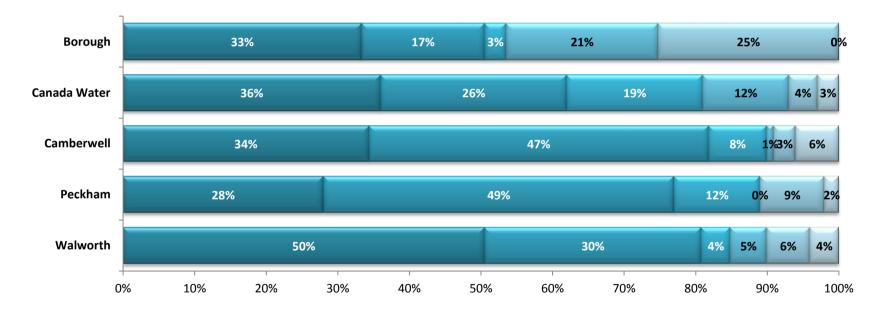
#### Urban Adversity



Q7 By the time you leave this area today, how much do you expect to spend? Base 949

#### **Means of travel**

For all Southwark town centres arrivals by bus and on foot are dominant. Exactly half of visitors to Walworth have walked, with very nearly half arriving to both Camberwell and Peckham by bus. Peckham Rye station is not really a gateway in the way that London Bridge station is for the Borough/Bankside area. Travel by tube is nothing like so important, significant only for Borough / Bankside and Canada Water

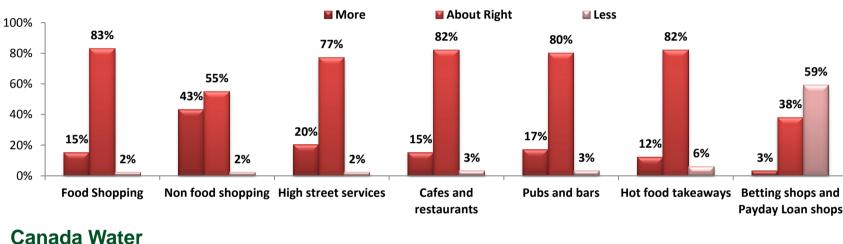


#### ■ Walked ■ Bus ■ Car ■ Tube ■ Train ■ Bicycle

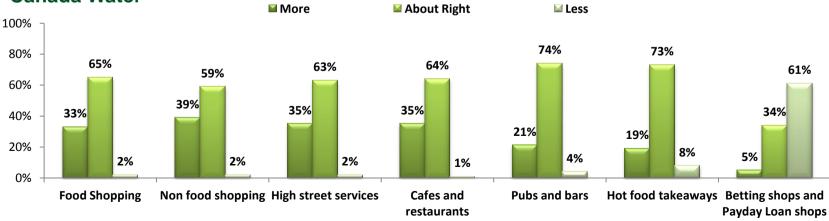
RO

#### **Appetite for facilities**

In all town centres there is a consensus that retail provision is 'about right' for all classes. But everywhere there is a clear view that there are too many Betting and Payday Loan shops : most people want their number reduced and hardly anyone is asking for more of them. In both of these town centres well over a third of people want the non-food offer to be enhanced



#### **Borough/Bankside**



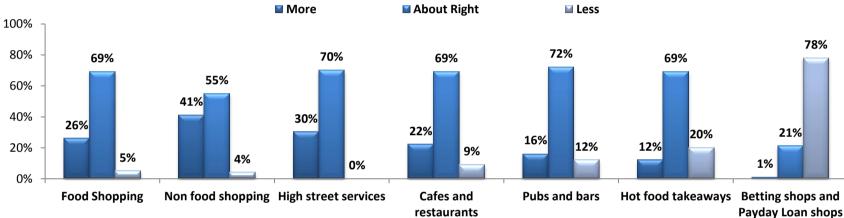
Q9. Of the following facilities, do you think there should be MORE/LESS or ABOUT THE SAME in this town centre? Base 949

## RO

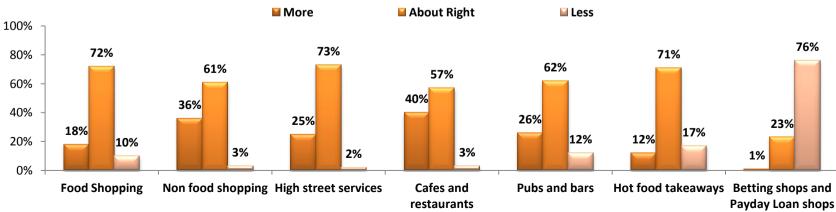
#### **Appetite for facilities (2)**

The feature here, where there is a concentration of Betting and Payday Loan shops, is an overwhelming view that their number should be reduced. In Peckham 4 out of 10 people are asking for more cafes and restaurants, and more than a quarter lament the closure of pubs and bars. In Camberwell 1 in 5 believes there are too many hot food take-aways

#### Camberwell







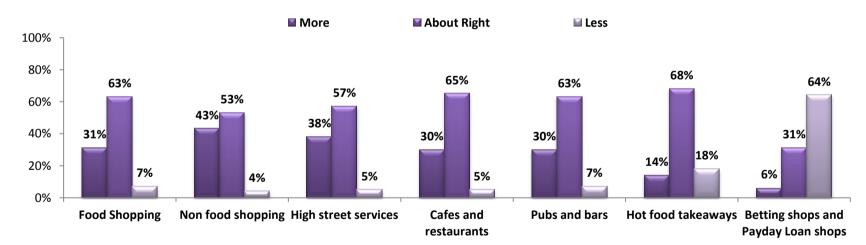
*Q9. Of the following facilities, do you think there should be MORE/LESS or ABOUT THE SAME in this town centre?* Base 949



#### **Appetite for facilities (3)**

In Walworth there is a stronger wish for more of some types of provision – especially 'non food shopping' and 'High Street services'. And almost 1 in 5 believes there are too many 'hot food take-aways'

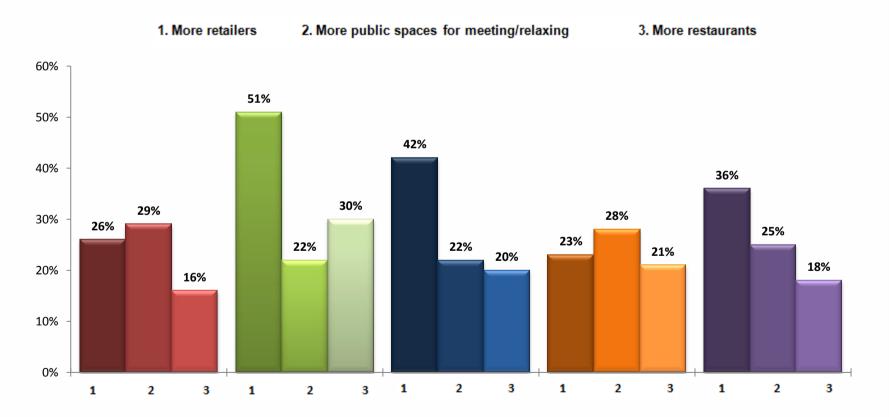
#### Walworth





#### Reasons to visit more often

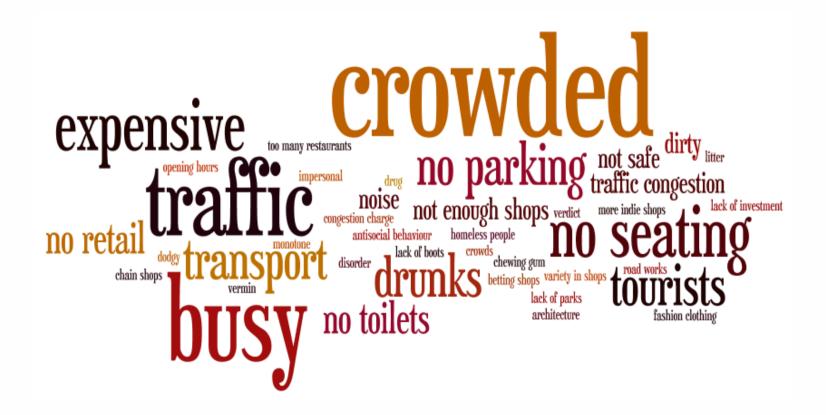
From a long list of options only three reasons for visiting more often are strongly supported. At Canada Water there is clear dissatisfaction with the current shopping offer and a wish for an enhanced F&B offer



#### ROI

#### **Dislikes for Borough/Bankside area**

These slides analyse responses to the question below 'what do you most dislike about this town centre'? The size of a word or phrase indicates the number of respondents referencing it. We have not reported people, approx one in 4, who said there was 'nothing to dislike' about their town centre





#### **Dislikes for Canada Water**

Responses at Canada Water suggest a growing level of ennui with the environment and what is provided. More and Better are the asks, but there is also concern about safety in the area





### **Dislikes for Camberwell**

We find a web of dislikes around Camberwell linking street drinkers, Betting shops, beggars, and an unsavoury environment



# **Dislikes for Peckham**

Issues around Peckham are similar, though street drinking is not seen to be the hub as it is in Camberwell

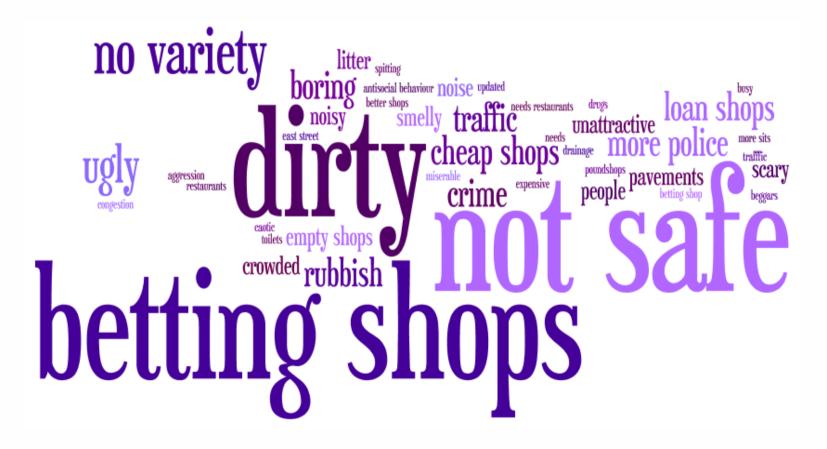


ROI



# **Dislikes for Walworth**

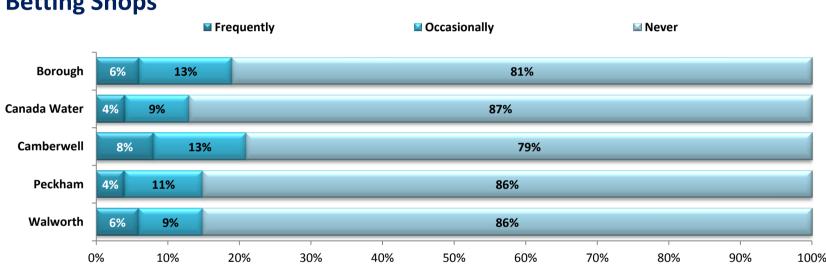
Only in Walworth did we find significant anxiety about safety on the streets – possibly because only Walworth visitors tend to be also evening visitors. Here it outweighs even betting shops as a local cause for concern





# **Frequency of Visit – Betting Shops**

The proportion of Southwark town centre visitors who say they have ever visited a Betting shop varies between 13% (Canada Water) to 21% (Camberwell). Everywhere the proportion who categorise themselves as frequent users is well below 10%. And very few people go to a Betting shop these days other than to place a bet



# **Betting Shops**

#### **Reasons to visit**

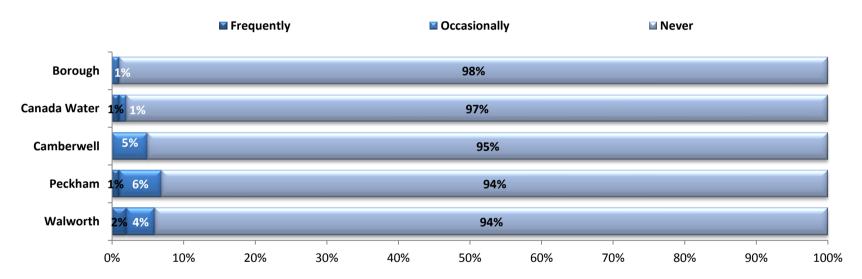
Frequent Users: Slot Machines and Betting on Football and Horses Occasional: Grand National, bet on horses, bet on football, roulette, to stay warm, to browse, to get a drink

Q12. How often do you visit Betting Shops? Q13. When did you last visit one and what did you do there? Base 949

# **Frequency of Visit – Payday Loan shops**

There may be some reticence at work here – but of our total sample only 5% say they have ever visited a Payday Loan shop; and of those hardly anyone professes to visit monthly or more often. There is no social element about these shops : the only reason for visiting is about borrowing money

### **Payday Loan shops**



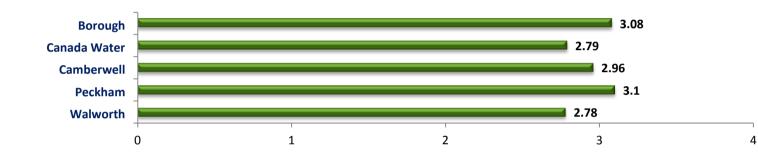
**Reasons to visit** Monthly: To borrow money Occasionally: Browse, take a loan Different times: Enquire

Q12. How often do you visit Betting Shops? Q13. When did you last visit one and what did you do there? Base 949

ROI

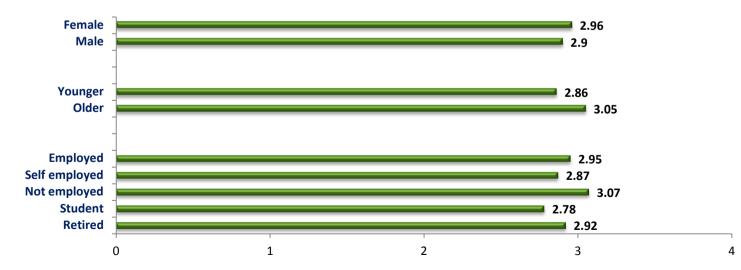
#### People less likely to visit this town centre because of them

This analysis is based on a scale of 1 to 5 - so any 'score' above 2.5 shows a balance in agreement with the statement. People not working, plus visitors to Borough/Bankside and Peckham are most strongly in agreement here



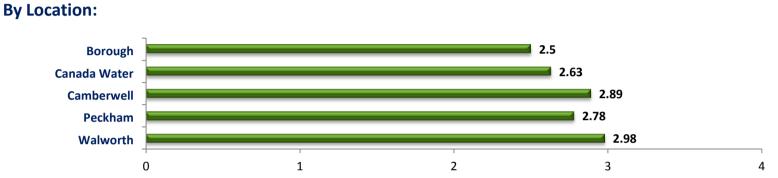
#### **By Demographics:**

**By Location:** 

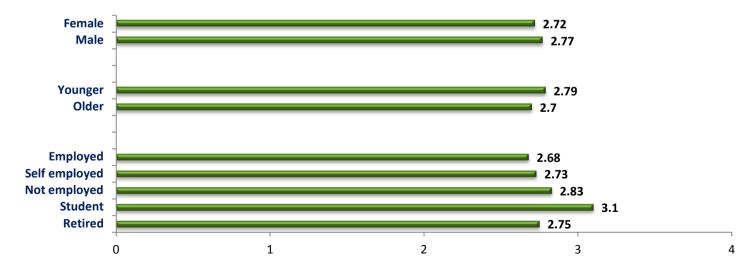


### They provide a meeting place for local people

There is recognition that Betting Shops provide a place for people to meet and socialise. Students seem to favour them for this purpose



#### **By Demographics:**



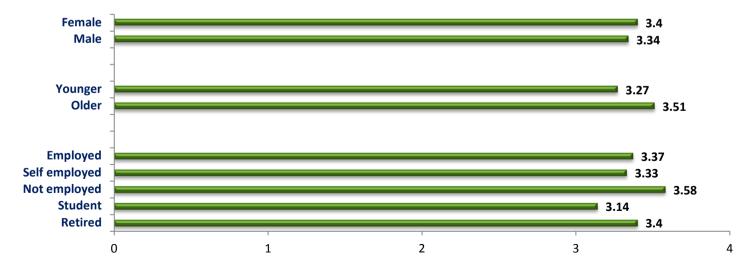
### They reduce the diversity of shops in this town centre

We see strong levels of agreement with this proposition. Older visitors and those not working show the strongest levels of agreement

#### Borough Canada Water Camberwell Peckham Walworth 0 1 2 3 4 3.49

#### **By Demographics:**

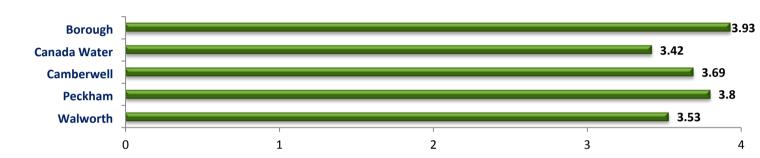
**By Location:** 



Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949 ROI

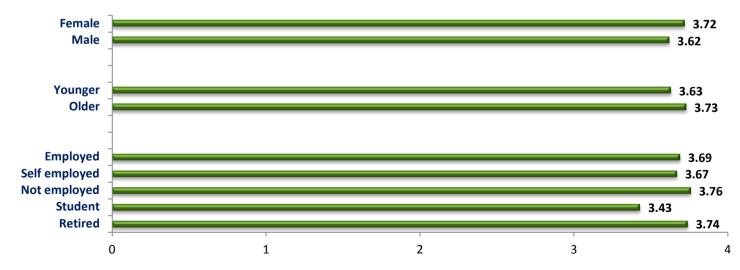
### They make the town centre less attractive

Again, strong levels of agreement with this proposition. In Borough/Bankside there is a stronglyheld view that Betting Shops can jeopardise the character of this historic neighbourhood



#### By Location:

#### **By Demographics:**

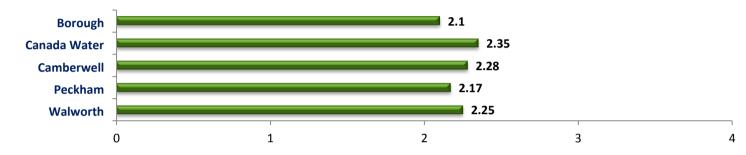


Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949 RO

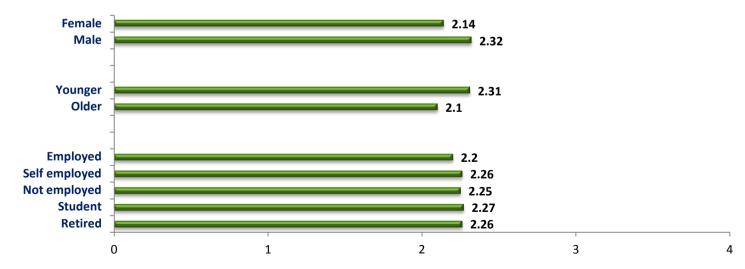
#### They provide a valuable service for local people

We see low levels of approbation with this proposition across the board, with agreement just creeping above a 'score' of 2

#### **By Location:**

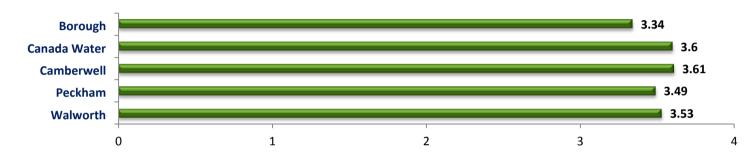


#### **By Demographics:**



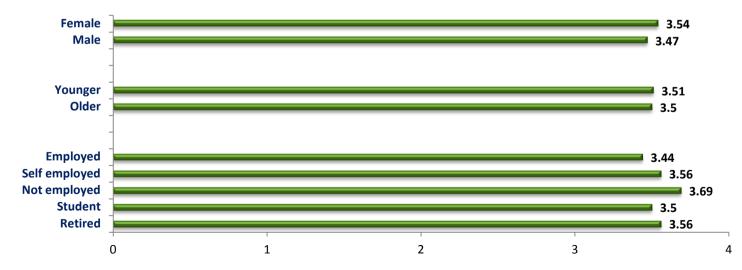
#### They attract anti-social behaviour

Certainly the balance is in agreement with this proposition. People not working are most firmly in agreement, possibly reflecting personal experience



#### By Location:

#### **By Demographics:**

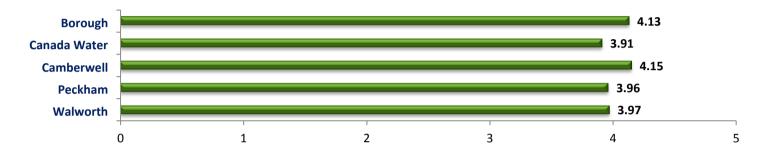


Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949 RNI

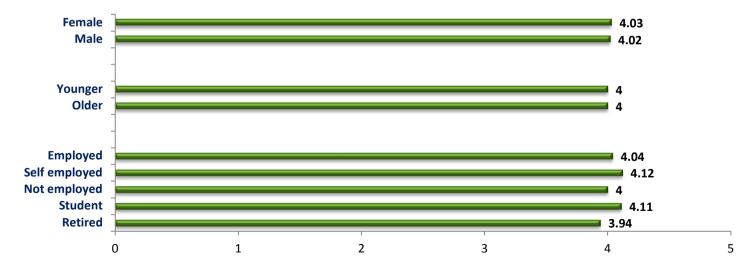
### They can affect people's health, quality of life or well being

There is a strong level of agreement with this statement. Most groups 'score' over 4, a rarity indicating very firm support

#### By Location:



#### **By Demographics:**

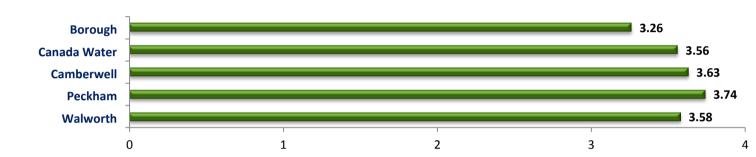


### ROI

# **Perception of Betting Shops**

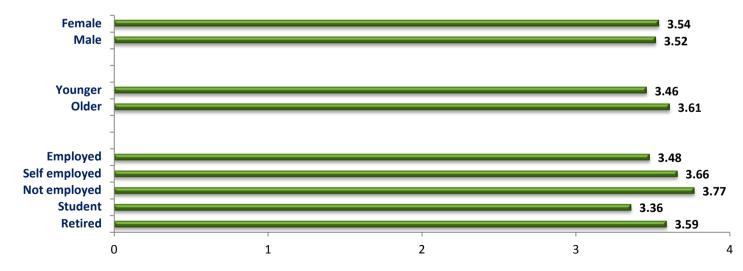
#### They attract the wrong type of people

There are strong levels of agreement that Betting shops tend to attract 'the wrong type of people', with all town centres approving the statement. Lowest levels of support are among students and people in the Borough/Bankside area - where there are fewer Betting shops



#### By Location:

#### **By Demographics:**



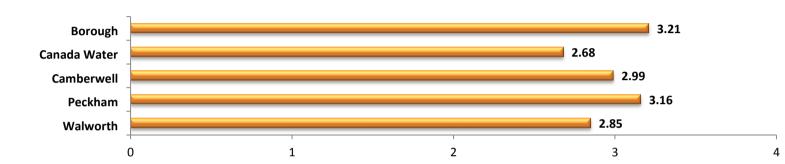
ROI

### ROI

### **Perception of Payday Loan Shops**

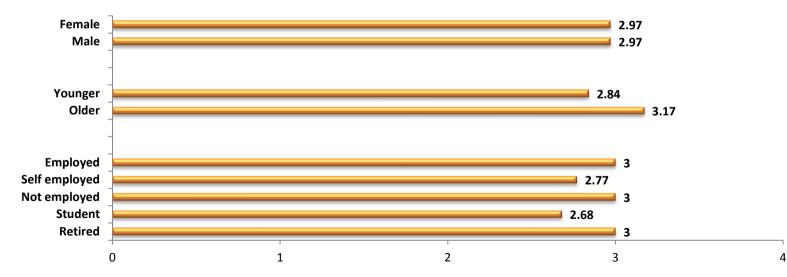
### People less likely to visit this town centre because of them

Opinion polarises more around the issue of Payday Loan shops, with older visitors strongly identifying with this proposition. Students on the other seem less troubled by their impact



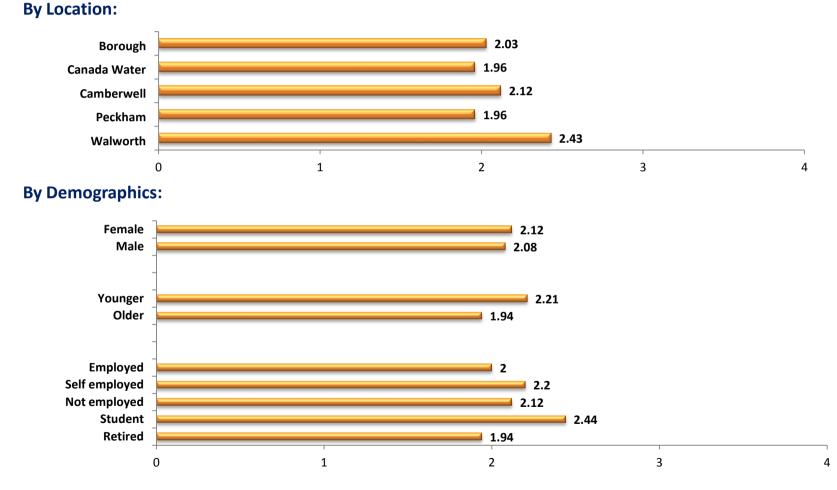
#### By Location:

### By Demographics:



### They provide a meeting place for local people

This proposition has by a long way the lowest level of support, with some sub-sets (unusually) dipping below a score of 2. Older visitors and retired people have little time for this proposition

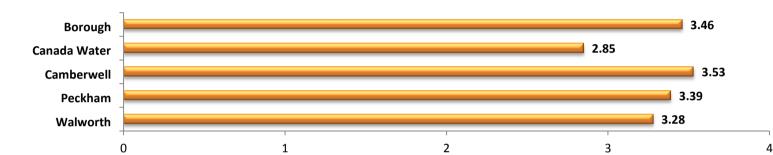


Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949

### 52

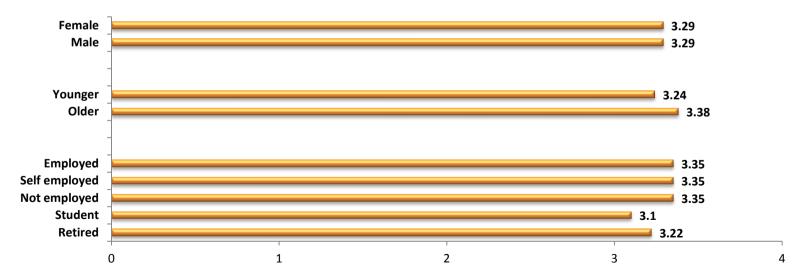
### They reduce the diversity of shops in this town centre

There is a broadly uniform accord that Payday Loan shops are reducing diversity for town centre shoppers



#### By Location:

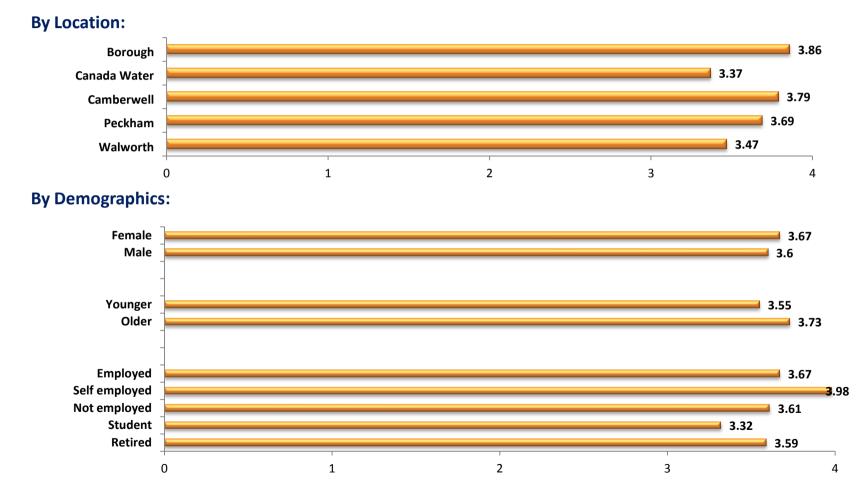
#### By Demographics:



Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949 RO

#### They make the town centre less attractive

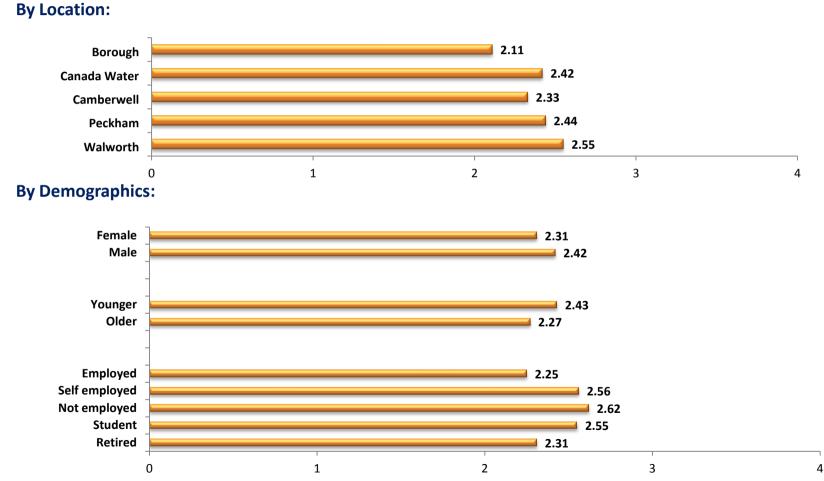
The consensus is clearly in agreement with this statement, with particular antipathy in the Bankside/Borough area and among self-employed people.



Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949 RO

#### They provide a valuable service for local people

Views on this proposition range between a moderate level of support and a moderate level of rejection. Broadly speaking people without an assured income (self-employed, not working, and students) recognise that Loan shops sometimes offer a lifeline to desperate people unable to borrow elsewhere



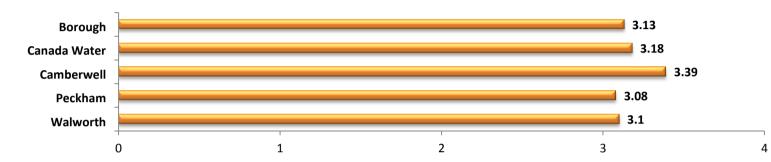
Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949

### 55

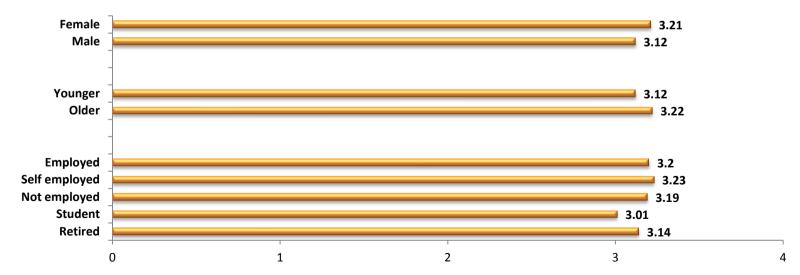
#### They attract anti-social behaviour

Broadly visitors to Southwark town centres agree with the observation that Payday Loan shops attract anti-social behaviour

#### **By Location:**



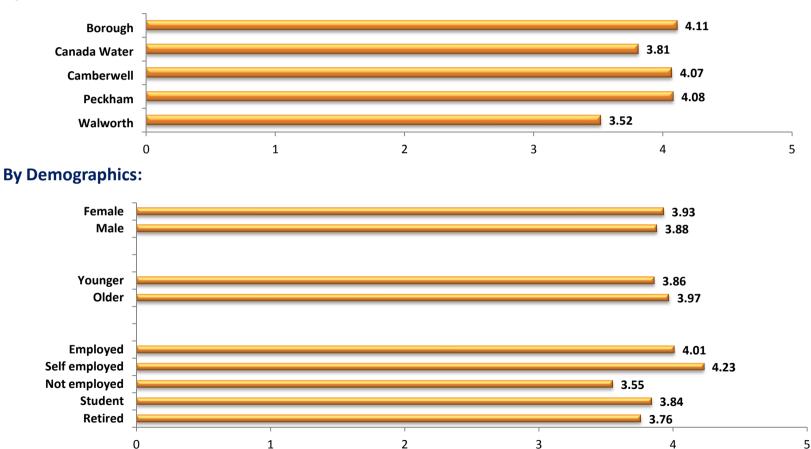
#### **By Demographics:**



Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949 RNI

### They can affect people's health, quality of life or well being

With these style of questions a score over 4 is a rarity and denotes strong feelings on an issue. Everyone and everywhere confirms their agreement, with self-employed people especially scathing

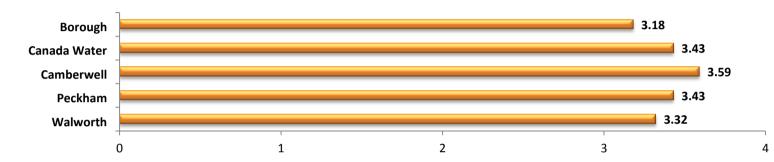


#### By Location:

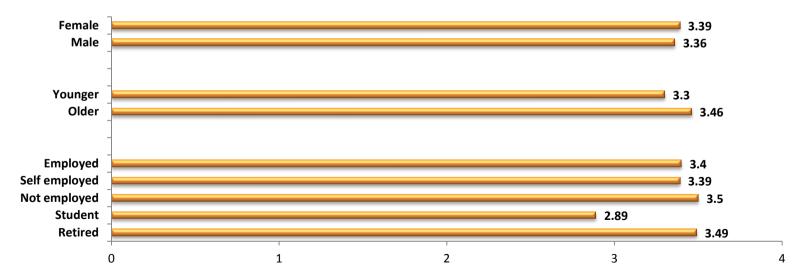
### They attract the wrong type of people

Whilst there is agreement everywhere with this proposition, 'students' provide something of an outlier. Interviewers reported young people felt uncomfortable with the assumptions behind this statement

#### **By Location:**



#### By Demographics:



Q16. How far do you agree with the following statements about the presence of Betting Shops in this town centre? Rating question: 1 disagree strongly – 5 agree strongly Base 949 RO



# **Understanding Perceptions of Southwark Town Centres**

February 2014



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